

Terrance B. Dinneen, M.S., C.R.C., C.R.E.

DeVinney & Dinneen Career & Vocational Economic Services, LTD.
445 Apple St. Suite 205 Reno, NV 89502
PHONE 775/825-5558, FAX 775/825-4511, EMAIL terry@dinneent.com
WEBSITE www.dinneent.com

Education

M.S. Rehabilitation, 1974, University of Wisconsin-Stout Menomonie, Wisconsin
B.A. Cum Laude, Psychology and Sociology, 1973, University of Minnesota, Duluth MN.
Pi Gamma Mu- National Honors Society in Social Sciences
Psi Chi- National Honors Society in Psychology
Graduate courses in Forensic Economics
Completed over 600 hours of continuing education in Rehabilitation, Economics, and Medical issues

Credentials

Certified Rehabilitation Counselor C.R.C. #20325
Certified Disability Management Specialist C.D.M.S. #00005130
Certified in Rehabilitation Economics #C0022
Certified Earnings Analyst #032
Certified in Economic Measurement
Office of Workers' Compensation Program, United States Department of Labor Certified #13175
Employment Agency Licensee, State of Nevada #211
Vocational Expert, Office of Hearings & Appeals, Department of Health and Human Services
Americans with Disabilities Act Specialist, Disability Management Group #004
Qualified as a Rehabilitation Expert & Forensic Economist meeting Daubert standards in Federal Courts and Hallmark in Nevada Courts
Qualified as a Rehabilitation Expert & Forensic Economist in State Courts in Nevada, California, Oregon, Wyoming, Utah, Nebraska, Washington, Arizona, and Alaska
Railroad Retirement Board- United States of America Vocational Expert
Adjunct Faculty Minnesota State University-Mankato, Socioeconomics of Acquired Disability

Business Experience

- Developed and projected budgets in both the private and public sector. In the public sector, budgets ranged to \$450,000. In the private sector, budgets ranged to \$18 million.
- Projected costs of expansion, including projecting both revenues and expenses, capital requirements and return on investments.
- Negotiated fringe benefit package that included health, dental, and long-term disability insurance.

- Developed and oversaw compensation programs for clerical, technical and management positions.
- Trustee of the retirement program overseeing assets in excess of \$1 million.
- Ensured compliance with both state (California) and federal government in relation to accounting requirements for the General Accounting Office for grant programs.
- Administered various public grant programs ranging up to \$250,000.00.
- Provided consulting and disability management services to both public and private entities, including State of California, City of Los Angeles, County of Los Angeles, the Walt Disney Company, Proctor and Gamble, the 3-M Company, Raytheon Corporation, Hughes Corporation, University of California-Los Angeles, United States Department of Labor, United States Postal Service, United States Forest Service, National Park Service, Department of Defense, Department of Veteran Affairs, Universal Studios, Ford Motor Company, Greyhound Corporation, Liberty Mutual Insurance Company, Republic Indemnity, California Highway Patrol, Los Angeles County Sheriff's Department, Los Angeles Police Department, Ventura County Sheriff's Department, and Mammoth Mountain Ski Area.
- Analyzed the structure of five regional rehabilitation companies in conjunction with Berkeley Planning Associates and functioned as Chief Financial Officer to integrate the financial structures, compensation and profitability with a long-term goal of developing an initial public offering.
- Negotiated both secured and unsecured lines of credit ranging from \$100,000-\$500,000.

Clinical Experience

DeVinney & Dinneen Career & Vocational Services, Ltd. - Rehabilitation Counselor

Provision of career and vocational rehabilitation services, including evaluation, determining economic loss, life care planning, job analysis, counseling, placement and career management. 1996 to Present

Comprehensive Integrated Work-up Panel - Vocational Rehabilitation Consultant

Provision of vocational rehabilitation services, including evaluation, job analysis, economic loss, counseling, placement, and case management.

Rehabilitation Counselor, DS Associates, Rehabilitation Consultants.

Provision of vocational rehabilitation services, including evaluation, job analysis, economic loss, counseling, placement, and case management. 1976 to 1996.

Health Services, Ventura County - Director of Vocational Evaluation Services

Specific Duties included the development and implementation of a Vocational Evaluation Program to meet the needs of disabled persons throughout Ventura County. 1974 to 1976

Consultant Comprehensive Employment & Training Act (CETA) Program for Santa Barbara County

Responsibilities included the development, implementation, and evaluation of a vocational testing program for CETA applicants.

Consultant in Vocational Evaluation to the Santa Barbara School District, the Regional Occupational Program of the Ventura County Schools, and the Simi Valley School District

Assisting these facilities in the development and utilization of vocational evaluation with delinquent, disadvantaged, and disabled students. Proposed, designed, and implemented an open school for a group home which housed disturbed adolescents of both sexes.

Publications and Presentations

“Ethics in Vocational Economics”

2008 AREA spring conference

“Valuation of Household Services”

American Academy of Economic and Financial Experts Fall Forensic Economic Workshop
2006

“Life and Work Life Expectancies for Persons with Disabilities”

American Academy of Economic and Financial Experts Fall Forensic Economic Workshop
2006

“When to Consult with a Vocational Economic Expert”

Association of Defense Counsel, April 20, 2006

“Determining the Vocational Foundation of Earnings Capacity: Expert and Legal Preferences”

American Rehabilitation Economics Association, 2005

“Vocational Rehabilitation: Topics of Interest for Forensic Economists”

Western Economic Association 2004

“The Economic Evaluation of a Life Care Plan”

American Rehabilitation Economics Association, 2004

“What Constitutes Credible Expert Testimony”

Panel Chair American Rehabilitation Economics Association, 1999

"Economic Aspects of Title I of the Americans with Disabilities Act: An overview from the Employers Perspective"

The Earnings Analyst Journal of the American Rehabilitation Economics Association Spring 1998

"The Effects of Daubert vs. Merrill Dow Pharmaceuticals Inc. on the Nature of Expert Testimony"

Panel chair American Rehabilitation Economics Association, 1998

"Internet Disability Resources 98 A Book Review"

Journal of Legal Economics, Vol. 7, No. 2, 1998

"Preparing for Voir Dire: What the Expert Needs to Know"

Presented at the American Rehabilitation Economics Association National Conference, 1997

"ADA: An Overview"

Developed the curriculum for a two-credit course under contract with Lassen Community College, 1997

"Estimating the Present Value of Future Lost Earnings: A Hands on Approach"

Nevada Trial Lawyers Association Conference, 1997

"An Individual Approach to the Americans with Disabilities Act"

Presented at the State Chamber of Commerce throughout Southern California, 1994

"Workers' Compensation and the Americans with Disabilities Act"

Presented at California Applicant Attorneys Association, 1992

"Employer Compliance and the Americans with Disabilities Act"

Presented at Gold Coast Medical Group, 1992

"Attitudes, Interviewing and the Americans with Disabilities Act"

Presented at the Personnel and Industrial Relations Association, 1992

"Employment and the Americans with Disabilities Act"

Presented at Greater Ventura Chamber of Commerce, 1991

"Vocational Assessment and Earning Capacity"

Presented at the Ventura County Family Law Association, 1990

"Vocational Assessment and Loss of Earning Capacity"

Presented at the Ventura County Trial Lawyers Association, 1990

"Vocational Assessment"

Presented at the Insurance Education Association, 1985

"Vocational Rehabilitation and Economic Loss"

Presented at California Association of Rehabilitation Professionals, 1984

"Development of On-The-Job Training Program"

Presented at the State Compensation Insurance Fund Training, 1981

"Vocational Rehabilitation of the Public Employee"

Presented at the California Association of Rehabilitation Professionals, 1980

"Vocational Assessment and Vocational Testing to Determine Transferability of Job Skills"

Presented at the California Workers Compensation Institute, San Francisco, 1980

"Vocational Evaluation as Treatment Techniques"

Presented at the National Rehabilitation Associations Pacific Conference, June 1975

"The Uses of Vocational Evaluation with the Industrially Injured"

Presented at the Los Angeles, California Workers' Compensation Institute training Session, May 1975

"Work Evaluation as a Technique for Improving Self-Concept"

Published in the Vocational Evaluation and Work Adjustment Bulletin, Volume 8, No.4
December 1975

"Vocational Test Technologies with the Industrial Injured"

Presented at the California Workers' Compensation Institute, June 1975

Memberships and Affiliations

American Academy of Economic and Financial Experts

American Board of Disability Analysts

American Rehabilitation Economics Association

President 1997, 1998

President Elect 1996

Chairperson, Certification Committee, 1997, 1998, 2000, 2001

Certification Earnings Analyst Examination Panel

California Association of Rehabilitation and Re-employment Professionals (CAARP)

Vice President 1981

Member at Large 1979

Chairman Peer Review Committee 1980

Diversified Management Group Inc.

Board of Directors 1993 to 1995

International Association of Rehabilitation Professionals

Peer Reviewer 2000

Life Care Plans

Peer Reviewer 2000

Earning Capacity Evaluations

National Association of Forensic Economics

National Association for Business Economics

Health Economics Roundtable

National Rehabilitation Association

Membership Chair 1975

National Rehabilitation Counselors Association

North American Brain Injury Society

The Earnings Analyst Board of Referees

United Cerebral Palsy Board of Directors 1998, 1999, 2000, and 2001

Western Economics Association